



JOB DESCRIPTION

Job Title: Project Manager
Location: Davidson, NC or Remote

Reports to: Solutions Delivery Manager
FLSA Status: Exempt

Project Manager

Responsible for oversight and management of multiple professional services activities culminating in meeting or exceeding our clients' expectations and desired outcomes.

Responsibilities:

Responsible for oversight and management of multiple delivery activities including:

- Data gathering and writing of Requirements and Specifications Documents in conjunction with technical resources
- Management of pilot and project implementations at client locations
- Facilitation of client, internal, and system integration personnel to successfully achieve the objectives and outcomes of each project
- Generation of outcomes decimation for use in reference material and testimonials
- Development of trusted advisor status through ongoing assistance to clients
- Development and use of Project Execution Methodology and Project Management Methodology best practices.

Minimum job requirements

- Degree in Engineering, IT, Manufacturing or equivalent work experience.
- Minimum 5 years of experience in manufacturing or consulting for manufacturing.
- Minimum 5 years of experience in selling, quoting, proposing and delivery of medium to large scale services projects in a project leadership role managing scope, schedule and resources.
- Demonstrated experience in understanding processes, business needs, and technical analysis of data flow on the manufacturing floor.
- Domain expertise in SCADA, Manufacturing Execution Systems (MES), Operational Efficiency (OEE), Quality (SPC/SQC), or Production Optimization is a plus.
- Demonstrated capability and experience in developing Requirements, Design, and Technical Specification and Test Documentation.
- Demonstrated experience in developing internal policies and procedures to execute professional services projects.
- Capability to develop and manage to business process standards that sustain excellence in operational efficiency and client satisfaction.
- Excellent interpersonal skills and ability to engage at all levels of the client organization and across technical and business boundaries.



- Ability to capture and synthesize broadly defined client needs into clear opportunities for action through analytical questioning.
- Excellent organizational and follow up skills.
- Self-starter who has demonstrated taking initiative to engage and resolve obstacles to success.
- Develop and maintain a thorough knowledge of company's products, pricing practices, and selling skills.
- Observe the high quality of InSource Solutions ethical standards in presentations, proposals, and overall representation of the company.
- Willing to travel domestically and work interdependently in a remote setting.
- Other job duties as requested.

Technical Requirements:

- Minimum 5 years of experience managing process control, process engineering, data management, or business/manufacturing intelligence projects.
- Background experience using SCADA/HMI products.
- PMP or CPM certified or working toward a certification in project management is a plus.
- Experience in projects with relational database design/implementation a plus.

Supervisory Responsibility:

- None direct.
- Interact with technical resources for project execution requirements.

Work Conditions:

- General office environment and customer manufacturing site visits.
- May require standing, walking, climbing stairs, light lifting, sitting, etc.
- Travel, including overnight travel is required.

InSource is an equal opportunity employer of protected veterans and individuals with disabilities.
EEO/AA – M/F/D/V